



4Q24 Earnings Release

February 13, 2025

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The financial information in this document are consolidated earnings results based on K-IFRS.

This document is provided for the convenience of investors only, before the external audit on our financial results is completed. The audit outcomes may cause some parts of this document to change.

1. 실적요약 / Financial Summary (4Q24)

(Unit: KRWbn, 십억원)

	4Q23	3Q24	4Q24	YoY	2024	YoY
Net Sales	88.9	105.1	98.2	10.4%	373.0	16.7%
COGS	21.9	22.2	22.4	2.2%	85.8	16.7%
Gross Profit	67.0	82.9	75.8	13.1%	287.2	16.7%
(%)	75.3%	78.8%	77.2%	1.8%p	77.0%	-
SG&A	30.3	29.5	29.2	-3.4%	120.9	-5.8%
Operating Profit	36.7	53.4	46.6	26.7%	166.3	41.2%
(%)	41.3%	50.8%	47.4%	6.1%p	44.6%	7.7%p
Pre-tax Income	24.5	53.0	35.3	44.4%	165.2	24.0%
Net income	17.7	42.0	40.7	130.0%	142.4	45.8%
(%)	19.9%	40.0%	41.4%	21.5%p	38.2%	7.6%p

2. 제품 및 지역별 매출 / Net Sales Breakdown (4Q24)

제품별 / By Product

(Unit: KRWbn, 십억원)

	4Q23	3Q24	4Q24	YoY	2024	YoY
Toxin	48.8	64.7	53.2	9.0%	203.2	20.2%
Filler	30.0	29.9	31.9	6.4%	127.6	8.3%
Cosmetics	7.9	9.0	11.7	48.1%	36.9	37.8%
Thread and Others	2.2	1.5	1.3	-40.8%	5.4	-11.0%
Total	88.9	105.1	98.2	10.4%	373.0	16.7%

지역별 / By Region

(Unit: KRWbn, 십억원)

	Toxin & Filler					
	4Q23	3Q24	4Q24	YoY	2024	YoY
Domestic	27.7	29.3	28.5	3.0%	111.1	-1.8%
International	51.1	65.3	56.6	10.7%	219.7	26.4%
Asia Pacific	32.8	30.8	37.5	14.2%	128.7	26.9%
North & South America	6.6	18.3	7.1	7.8%	33.1	19.7%
EU & Others	11.7	16.2	12.0	2.7%	57.9	29.5%
Total	78.8	94.6	85.2	8.0%	330.8	15.3%

*아시아 태평양: 중국, 태국, 호주 및 기타 아시아 국가 포함
 유럽 및 기타: 유럽 및 기타 국가 포함
 북남미: 브라질, 캐나다 및 기타 LATAM 국가 포함

*Asia Pacific: including China, Thailand, Australia and other Asian countries
 EU & Others: including EU and other international countries
 North & South America: including Brazil, Canada, and other LATAM countries

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