





본 자료는 ㈜ 인트론바이오테크놀로지의 투자 참고용으로 ㈜ 인트론바이오테크놀로지에 의해 작성되었으며 이의 반출, 복사 또는 타인에 대한 재배포는 금지됨을 알려드립니다.

본 자료에 포함된 "예측정보"는 개별 확인 절차를 거치지 않은 정보들입니다. 이는 과거가 아닌 미래의 사건과 관계된 사항으로 회사의 향후 예상되는 경영현황 및 재무실적을 의미하고, 표현상으로는 '예상', '전망', '계획', '기대', '(E)' 등과 같은 단어를 포함합니다. 위 "예측정보"는 향후 경영 환경의 변화 등에 따라 영향을 받으며, 본질적으로 불확실성을 내포하고 있는 바, 이러한 불확실성으로 인하여 실제 미래실적은 "예측정보"에 기재되거나 암시된 내용과 중대한 차이가 발생할 수 있습니다.

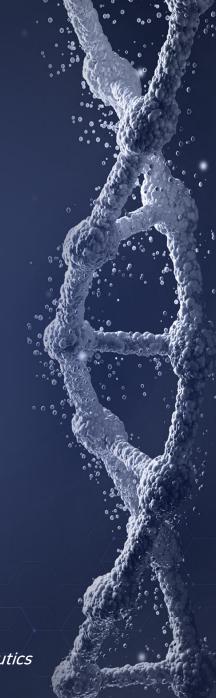
또한, 향후 전망은 Presentation 실시일 현재를 기준으로 작성된 것이며 현재 시장상황과 회사의 경영방향 등을 고려한 것으로 향후 시장환경의 변화와 전략수정 등에 따라 변경될 수 있으며, 별도의 고지 없이 변경될 수 있음을 양지하시기 바랍니다.

본 자료의 활용으로 인해 발생하는 손실에 대하여 회사 및 각 계열사, 자문역 또는 Representative들은 그 어떠한 책임도 부담하지 않음을 알려드립니다. (과실 및 기타의 경우 포함)

본 자료는 어떤 경우에도 투자자의 투자결과에 대한 법적 책임 소재의 입증자료로써 사용될 수 없습니다.

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"Global R&BD Group"
Diagnostics, Prophylactics & Therapeutics



OVERVIEW

- 인트론바이오 Mission
- Biz Outlines (사업구조)
- 신약개발 R&BD Mission & Goal
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㈜인트론바이오 Mission

GLOBAL R&BD GROUP

"진단•예방•치료의 세계적 기업"

First-in-Class 신약개발 → First-in-Concept 신약개발

㈜인트론바이오는 감염성 생물체 분야의 특화된 기술 Full-lineup을 통해 박테리오파지 (Bacteriophage) 전문 기업으로 성장해 왔으며, 이제 또 다른 새로운 변화 · 새로운 도약을 모색하고 있습니다.

Main Business

진단•예방•치료의 바이오 3대 축 사업 영위



Biz Outlines (사업구조)

㈜인트론바이오 사업구조

■ 플랫폼 기술: 박테리오파지 기술

잇트리신 (itLysin®): 세균

파지리아 (PHAGERIA®): 세균

파지러스 (PHAGERUS®): 바이러스

파지리아러스 (PHAGERIARUS®): 면역



First-in-Class

First-in-Concept



(Satellite Company Network)

■ 플랫폼 기술: PCR & 크로마토그래피 기술

분자진단 (MDx) : 진단 증폭/추출 (DNA/RNA)

신속진단 (RDT) : 항원/항체



동물진단



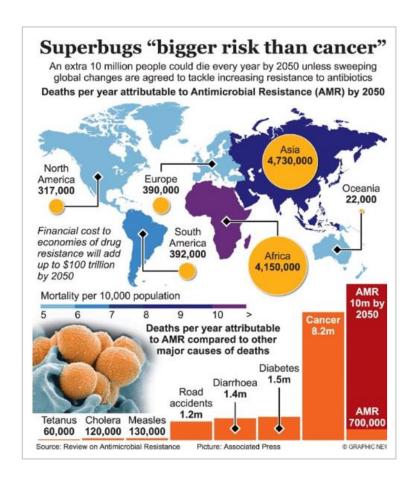
인체진단

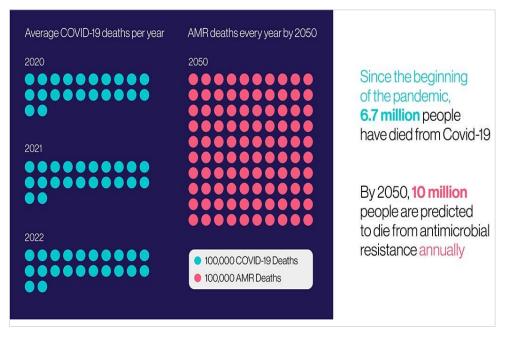
신약개발 R&BD Mission & Goal



Infectious Diseases Threat

- ❤ "세균과 바이러스의 공격 경고" → "Covid-19 Pandemic" → "What is Next?"
- ★ 수퍼박테리아는 여전히 인류에 심각한 위험이 되고 있으며, 2050년에는 매년 천만명 이상의 인류가 슈퍼박테리아로 인해 사망할 것으로 예측.

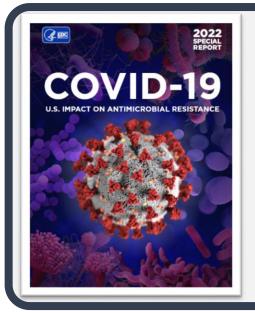




(Source: "https://amr-review.org" & "VaccinesWork")

Infectious Diseases Threat

→2022년도 CDC Special Report: "내성균 문제는 코로나 팬데믹을 거치면서 더 심각해지고 있음"



"Antimicrobial resistance was one of our greatest public health concerns prior to the COVID-19 pandemic, and it remains so." "코로나 팬데믹 기간에도 내성 문제는 지속되었음"

"After more than two years of responding to COVID-19, the threat of antimicrobial resistance is not only still present but has become an even more prominent threat."

"코로나 팬데믹을 거치면서 내성 문제는 훨씬 더 큰 위협이 되고 있음"

"Germs continue to spread and develop new types of resistance. More investments are needed to continue addressing antimicrobial resistance while simultaneously responding to COVID-19 and other health threats." "이런 내성 문제에 대응하기 위해 더 많은 투자가 필요함"

"itLysin® 플랫폼은 이런 내성 문제를 근본적으로 해결할 수 있는 Bio Technology임 "

✓ *itLysin*® has total different bactericidal ability than conventional antibiotics and is able to solve a fundamental problem of Antibiotic Resistance.

(Source: CDC. COVID-19: U.S. Impact on Antimicrobial Resistance, Special Report, 2022)

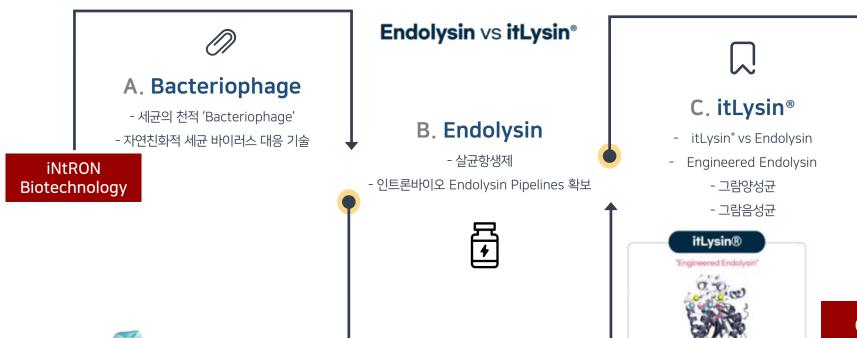


감염성 질환 대응 Platform

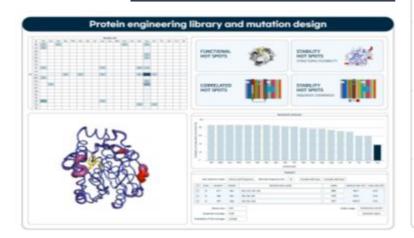
itLysin®

잇트리신 (itLysin®)

itLysin® Platform Technology: Overview







GOAL 높은 치료효과 및 안전성 Strengthen the Natural Property of Endolysin 내부환경요소에 저항성이 없도록 보다 안전할 수 있도록 Provide New Functionality

· Broad Antibacterial Spectrum etc.

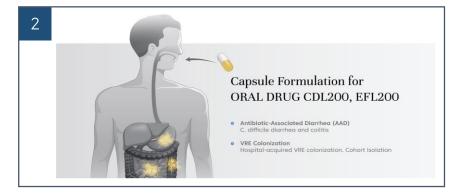
Improved Safety and Drugability (incl. Druggability)

치료 효과가 높아질 수 있도록

itLysin® Platform Technology: Formulation

- ❤ "Endolysin/itLysin 바이오신약의 다양한 목적으로의 활용을 위해 여러 가지의 **제형 (Formulation) 개발 성공** "
 - 적응증 확장 등 활용 목적 확대 가능
 - (1) 주사제형 (IV), (2) 경구투여 제형 (Oral Capsule), (3) 외용제 제형 (Topical Medication), (4) 요관투여용 (Urinary Tract) 제형 등









itLysin®: Pipelines

"Global leader in Endolysin/itLysin® based drug"

Category	Pipeline	Target Clinical Needs	Remark/Potential
Endolysin	SAL200	Drug for Staphylococcal Endocarditis/Bacteremia	• WHO INN 성분명 TONAbacase 등록 • 2022년 미국 FDA 임상 2b IND 승인
	TM_SAL200	Drug for Staph 2 nd infection in atopic dermatitis	Topical Medication
itLysin® 그람양성균	BAL200	Drug for anthrax	• US FDA ODD (Orphan Drug Designation) 획득
	CDL200	Drug for C. difficile infections (CDI) incld. antibioticassociated diarrhea (AAD)	Capsule type (Oral Drug)
	EFL200	VRE decolonization	Capsule type (Oral Drug) Sepsis 예방제제
itLysin® 그람음성균	GN200 Series	Drug for Gram-negative bacterial infections (Acinetobacter, Pseudomonas, Klebsiella)	 Carbapenem-resistant Gram negative bacterial infections Urinary tract infections Bone and joint infections Infections in patients with severe burns and in cancer and AIDS patients

Unlisted development programs:

- . Candidate drug SBL200 (against *Streptococcus ß-hemolytic* infections)
- . Candidate drug CAL200 (against *Cutibacterium acnes* infections), etc.
- . Candidate drug SPL200 (against *S. pneumoniae* infections), etc.

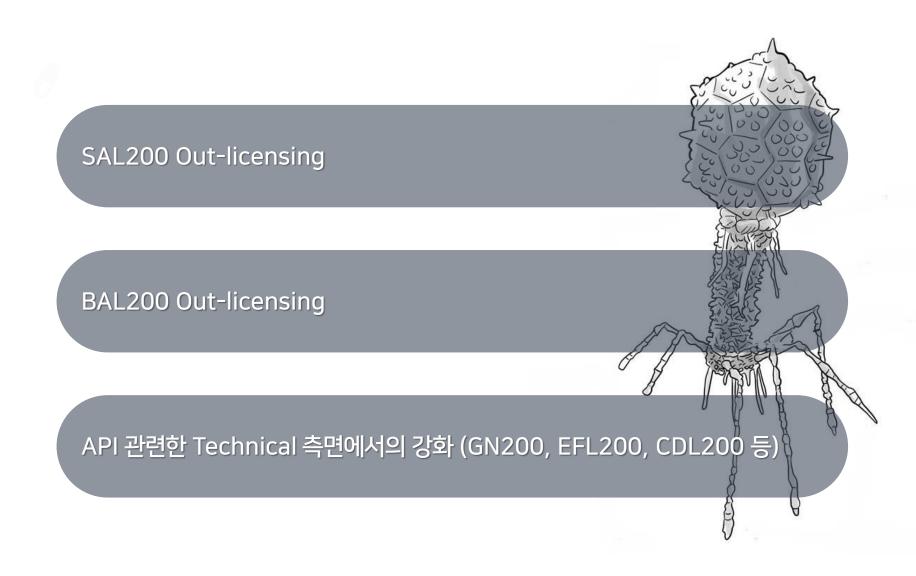
itLysin®: Pipelines

"미국 질병통제국이 위험을 경고한 주요 내성 세균 중에 많은 것들에 대하여 대응 파이프라인을 보유"

내성균	2017 Threat Estimates	2018 Threat Estimates	2019 Threat Estimates	2020 Threat Estimate and 2019-2020 Change	Our Pipelines
Carbapenem- resistant <i>Acinetobacter</i>	8,500 cases 700 deaths	6,300 cases 500 deaths	6,000 cases 500 deaths	7,500 cases 700 deaths Hospital-onset: 78% increase	GN200 Series
Clostridioicles difficile	223,900 infections 12,800 deaths	221,200 infections 12,600 deaths	202,600 infections 11,500 deaths	-	CDL200
Vancomycin- resistant Enterococcus	54,500 cases 5,400 deaths	46,800 cases 4,700 deaths	47,000 cases 4,700 deaths	50,300 cases 5,000 deaths Hospital-onset: 14% increase	EFL200
Multidrug-resistant <i>Pseudomonas aeruginosa</i>	32,600 cases 2,700 deaths	29,500 cases 2,500 deaths	28,200 cases 2,400 deaths	28,800 cases 2,500 deaths Hospital-onset: 32% increase	GN200 Series
Methicillin-resistant Staphylococcus aureus	323,700 cases 10,600 deaths	298,700 cases 10,000 deaths	306,600 cases 10,200 deaths	273,300 cases 9,800 deaths Hospital-onset: 13% increase	SAL200
Drug-resistant Streptococcus pneumoniae	12,100 infections 1,500 deaths	-	12,000 infections 1,200 deaths	-	SPL200

(Source: CDC. COVID-19: U.S. Impact on Antimicrobial Resistance, Special Report, 2022)

itLysin®: itLysin 부문 2023년 주요 Focus



SAL200 – Key Features to resolve the problem

Rapid Bactericidal Activity

(No time to develop resistance)

Species Specificity

(No harm to unwanted strains)

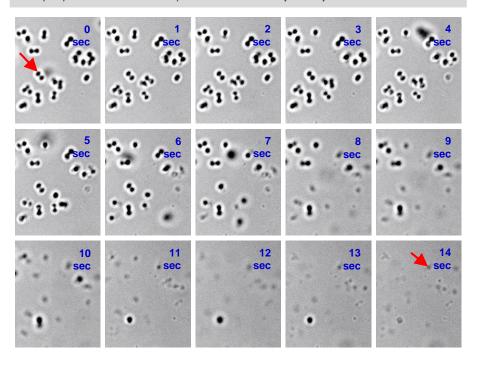
Target Highly Conserved Sites

(Where essential to bacteria viability)

Effective against MDR Strains

(Novel MOA effective against conventional antibiotics resistance strains)

SAL200 is a potentially First-in-Class anti-Staphylococcal biologic with a Novel Mode of Action, bactericidal antistaphylococcal activity via cell wall hydrolysis



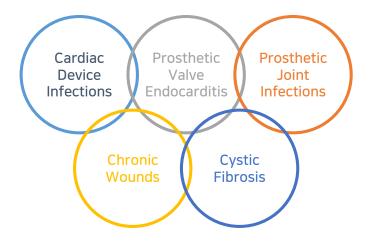
- Supported by the preclinical and clinical study results, aspired US phase 2b indication is Staph aureus bacteremia including left and right sided infective endocarditis
- A high-priority unmet medical need, provides the quickest pathway to approval and the most attractive commercial market
- SAL200 has significant potential to be developed for variety of adjacent clinical areas

Aspired SAL200 US Label Indication

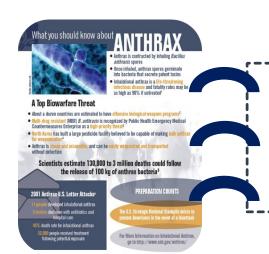
S. aureus bloodstream infections (bacteremia), including those with left- and right-sided infective endocarditis, caused by m ethicillin-sensitive and methicillin-resistant (MSSA, MRSA) isolates on top of standard-of-care antibiotics



Exploration of Adjacent High Medical Need Indications Has potential to treat opportunistic infections (CoNS) and adjacent SA indications, e.g., CDI, PVE, PJI, chronic wounds, an d Cystic Fibrosis associated with S. aureus infection Additional formulation development will be required beyond IV



Anthrax is Ongoing Threat



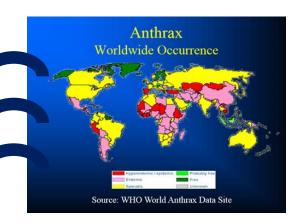
Bioterrorism

According to the Centers for Disease Control and Prevention (CDC), anthrax is "one of the most likely pathogens" in the event of a biological attack.

- Anthrax is easy to find in nature and easy to grow in the labs
- Attacks would be hard to detect
- Previously used as a weapon

Anthrax Natural Occurrences

- Approximately 2,000 ~ 20,000 cases of anthrax occur each year.
- Anthrax is considered a rare disease, but that may not be the case anymore. According to recent BBC news, long-frozen anthrax is being discovered as the Arctic ice melts. This poses a potential risk.



itLysin[®]: BAL200

The Limitations of Current Available PEP Antibiotics

- Post-exposure prophylaxis (PEP) can be provided to prevent inhalational anthrax after a known exposure to B. anthracis spores. Four antibiotics approved by the FDA: doxycycline, ciprofloxacin, levofloxacin, and parenteral procaine penicillin G
- The current PEPs are small molecule-based antibiotics
- The MoA of small molecule antibiotics is dependent on **bacterial metabolism** and is **inhibitory**. Therefore, the **development of resistance** to these antibiotics is rather easy
- Additionally, the activity of these antibiotics are bacteriostatic or pseudo-bactericidal, making them very ineffective at removing infecting bacteria from the body
- More seriously, these antibiotics don't work effectively against PEP-resistant strains and don' t work at all against artificial resistant strains
- These characteristics of current small-molecule PEP antibiotics are undesirable

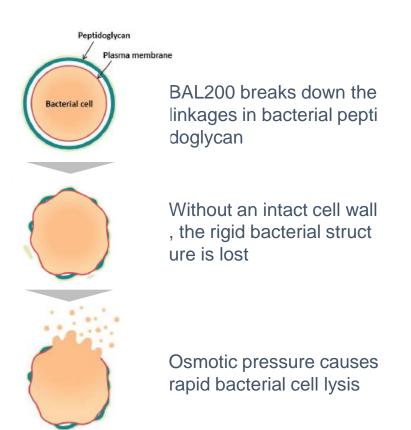
- BAL200 is a bacteriophage-derived biologic and the API of BAL200 is an engineered endolysin (26.5 kDa) that can lyse the *B. anthracis* cells
- Thus, BAL200 is effective for the treatment of Bacillus infections including anthrax (i.e., B. anthracis infection) and can provide rapid and potent bactericidal (i.e., bacteriolytic) activity via cell wall hydrolysis against PEP-sensitive and - resistant B. anthracis strains

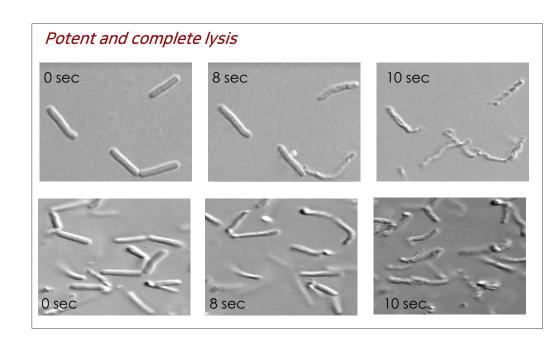
Differentiated Features of BAL200 over Current PEP Antibiotics

	BAL200	PEP Antibiotics	
Drug Type	Biologics	Chemical	
Mode of Action	Mode of Action Lysis of cell wall (Strong bactericidal) Inhibition of		
Targeting Ability	Non-stoichiometric	Stoichiometric	
Harm on Eukaryotic Cell	No effect	Effect	
Against Antibiotic-resistant Strains	Effective	Not Effective	
Time to be Effective	Rapid	Slow	
Rapid Clearance of Infecting Bacteria from the Body	Yes	No	
Resistance Development	Significantly Low	High	

Rapid Clearance of Infecting Bacteria from the Body

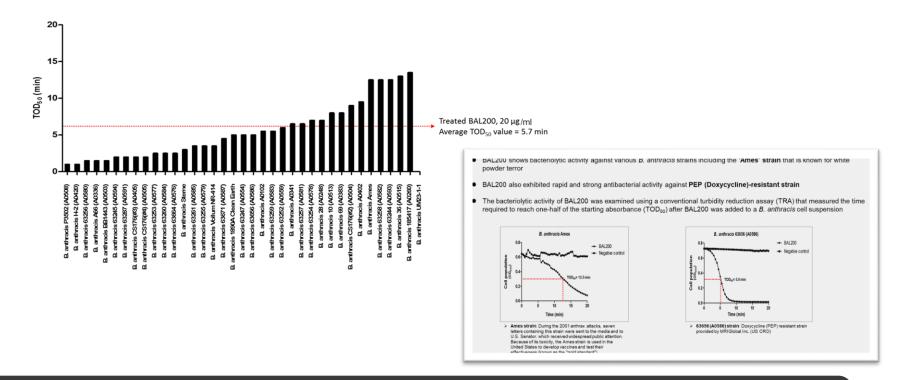
Novel Mode of Action provides strong bacteriolytic activity against a various strains of B. anthracis and could rapidly kill the B. anthracis cells within minutes





"Efficacy Test 완료"

- The efficacy of BAL200 against broad types of anthrax strains is confirmed
- The TOD₅₀ values were determined with 39 *B. anthracis* strains and average value is 5.7 minutes



GLP-Package Done → BAL200 Efficacy Test Done → L/O 추진

Under the Benefits of Animal Efficacy Rule for BLA

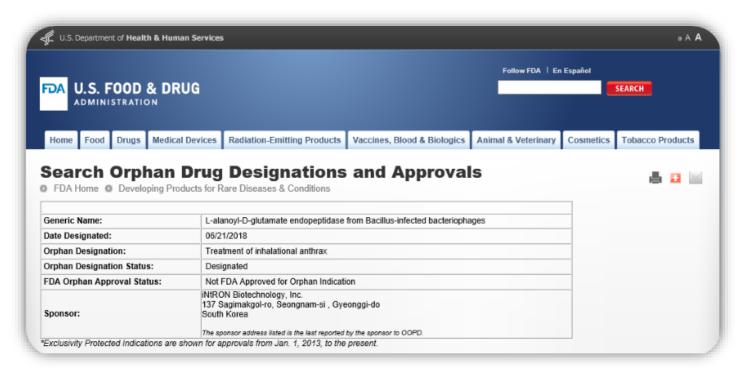
- BAL200 is eligible to expedite it's development
- In the aftermath of 9/11 in 2001, FDA enacted "Animal Efficacy Rule" to expedite the approval of anti-terrorist countermeasures



itLysin[®]: BAL200

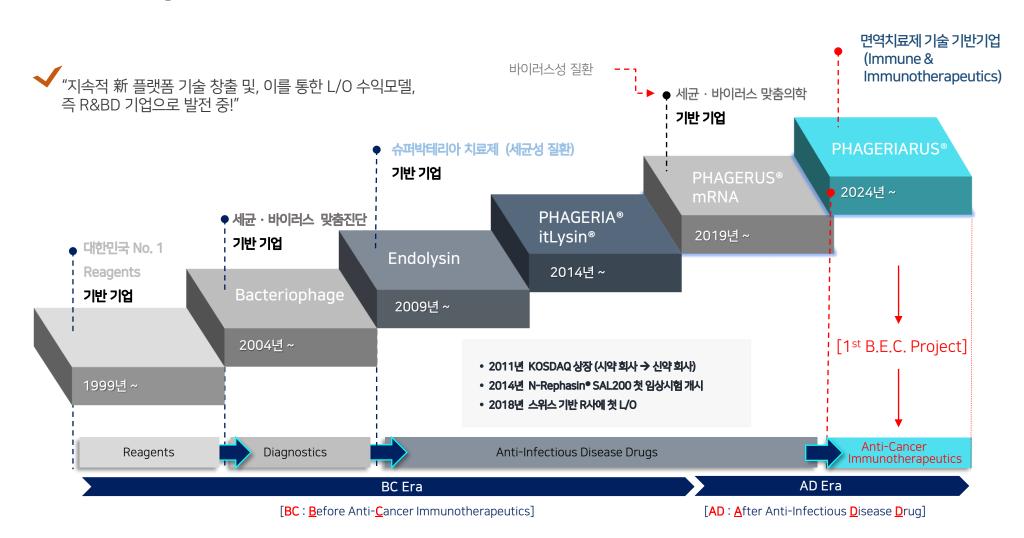
Orphan Drug Designation Granted by US FDA

- BAL200 is expected to have various benefits from Orphan Drug Designation (ODD) in the regulatory pathway for the final approval
- The US FDA has granted **ODD** to BAL200 for the treatment of inhalational anthrax in Jun. 2018.
- The ODD status grants sponsor of the drug for various development incentives including tax credits for qualified clinical trials



신약개발 R&BD Platform Roadmap

5년 주기로 지속적 신약 개발 Platform 확장



Financial Report

요약 재무제표

Company Profile (개별 기준)

단위: 백만원

2019	2020	2021	2022 3Q
73,487	79,982	124,268	121,446
15,769	21,249	29,868	26,171
89,256	101,231	154,135	147,617
4,671	12,700	33,251	31,491
19,338	2,453	18,762	2,916
24,009	15,153	52,014	34,408
15,989	16,574	16,898	17,075
62,622	67,737	73,603	80,978
(1,967)	(1,967)	(1,967)	(6,857)
(11,398)	3,734	13,586	22,012
65,246	86,078	102,121	113,209
	73,487 15,769 89,256 4,671 19,338 24,009 15,989 62,622 (1,967) (11,398)	73,487 79,982 15,769 21,249 89,256 101,231 4,671 12,700 19,338 2,453 24,009 15,153 15,989 16,574 62,622 67,737 (1,967) (1,967) (11,398) 3,734	73,487 79,982 124,268 15,769 21,249 29,868 89,256 101,231 154,135 4,671 12,700 33,251 19,338 2,453 18,762 24,009 15,153 52,014 15,989 16,574 16,898 62,622 67,737 73,603 (1,967) (1,967) (1,967) (11,398) 3,734 13,586

■ 손익계산서 (개별 기준)

단위: 백만원

구분	2019	2020	2021	2022 3Q
매출액	8,347	45,433	29,308	11,572
매출원가	4,548	18,900	7,536	3,358
매출총이익	3,800	26,533	21,772	8,214
판매비와관리비	7,952	10,479	11,478	8,577
영업이익(손실)	(4,153)	16,054	10,294	(363)
금융수익	4,636	8,768	3,631	18,968
금융비용	2,349	5,926	3,135	6,741
영업외수익	205	428	97	125
영업외비용	153	1,923	96	70
법인세비용차감전 순이익	(1,814)	17,402	10,791	11,920
법인세비용(이익)	1,273	2,103	847	2,641
당기순이익(손실)	(3,087)	15,299	9,944	9,279



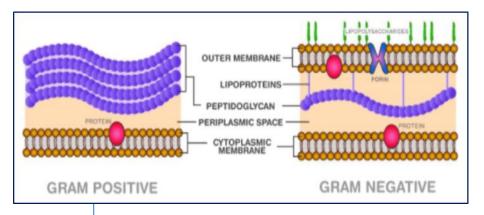
APPENDIX

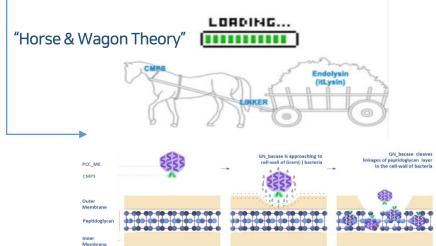
itLysin® Platform Technology: Case1 (GN200 Series)

GN200 Series Gram(-) itLysin®

Horse & Wagon Theroy

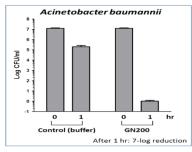
기존의 정설 "Endolysin → Gram(-) No Activity"를 깨는 획기적 플랫폼

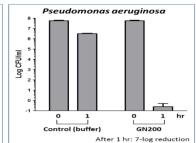




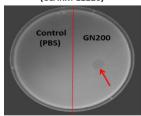
Major GN200 Series Target

- ◆ Acinetobacter baumannii
- ◆ Pseudomonas aeruginosa
- ◆ Klebsiella sp.





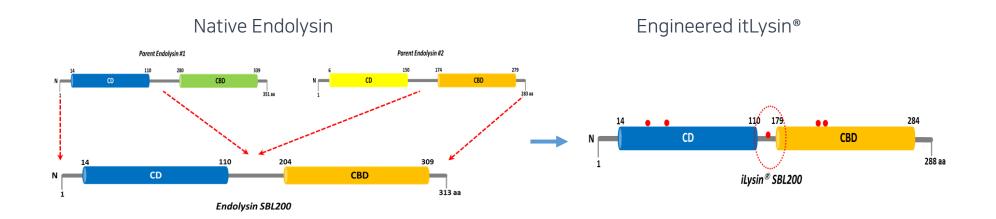
Acinetobacter baumannii (CCARM 12226)



Pseudomonas aeruginosa (PA01)

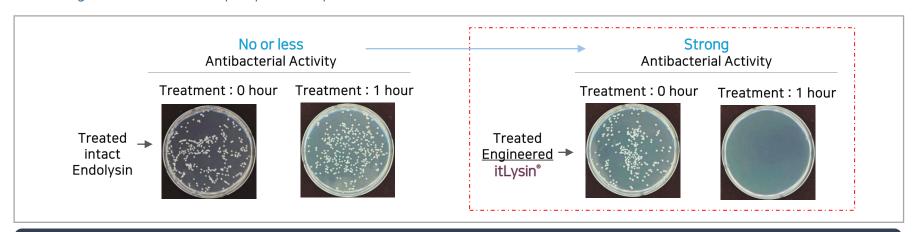


itLysin[®] Platform Technology: Case2 (SBL200)



Example of itLysin® technology

◆ Strengthen the Natural Property of Endolysin



Milk 속에서 활성이 유지되지않았던 Endolysin → 높은 활성의 Engineered itLysin®으로 재탄생



Thank you! it is iNtRON.

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