

Fourth-Quarter 2021 Results

Halla Holdings

February 2022



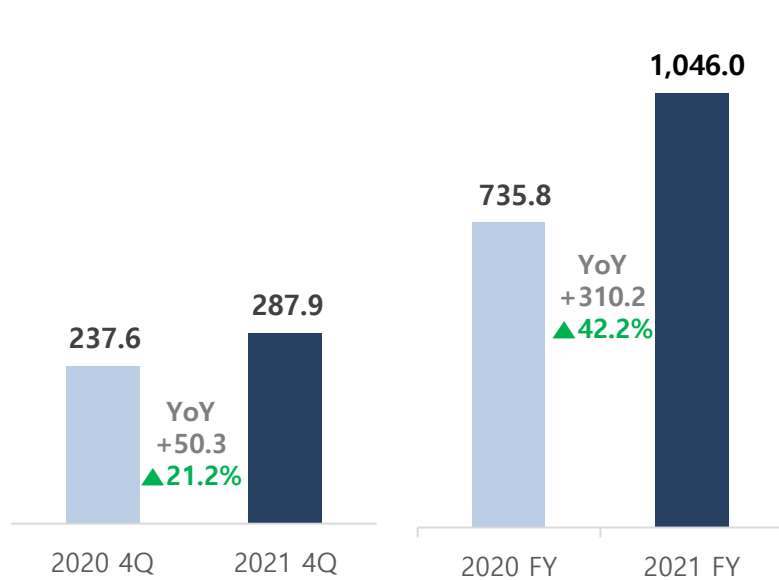
4Q 2021 Highlights

- ✓ **Consolidated 4Q results**
 - 4Q Sales of W 287.9 bn (YoY +21.2%)
 - 4Q OP of W 25.2 bn (OP Margin 8.8%)
 - 4Q Net profit of W 8.7 bn
- ✓ **Consolidated FY 2021 results**
 - Sales of W 1,046.0 bn (YoY +42.2%)
 - OP of W 144.7 bn (OP Margin 13.8%)
 - Net profit of W 112.4 bn
- ✓ **Halla Holdings Business Unit**
 - Own business 4Q Sales of W 255.6 bn (YoY +34.7%) and OP of W 5.6 bn (OPM : 2.2%)
 - Steady growth in Non-Captive Biz (Global Aftermarket, Imported Car, Module)
- ✓ **Affiliates' highlights**
 - ***Automobile (Mando Corporation)***
 - 4Q Sales of W 1,722.4 bn (YoY -0.9%) and OP of W 34.0 bn (OPM : 2.0%)
 - ***Construction (Halla Corporation)***
 - 4Q sales of W 442.5 bn (YoY +6.7%) and OP of W 18.7 bn (OPM : 4.2%)
- ✓ **WOOSUNG PLATECH investment (Eco-friendly plastic container Manufacturer, W 33.0 bn)**
- ✓ **WCP : Preliminary examination for IPO (Feb. 2022)**
- ✓ **Plan to provide KRW 2,000 per share dividend payout for FY2021**

Business Performance (consolidation)

Sales

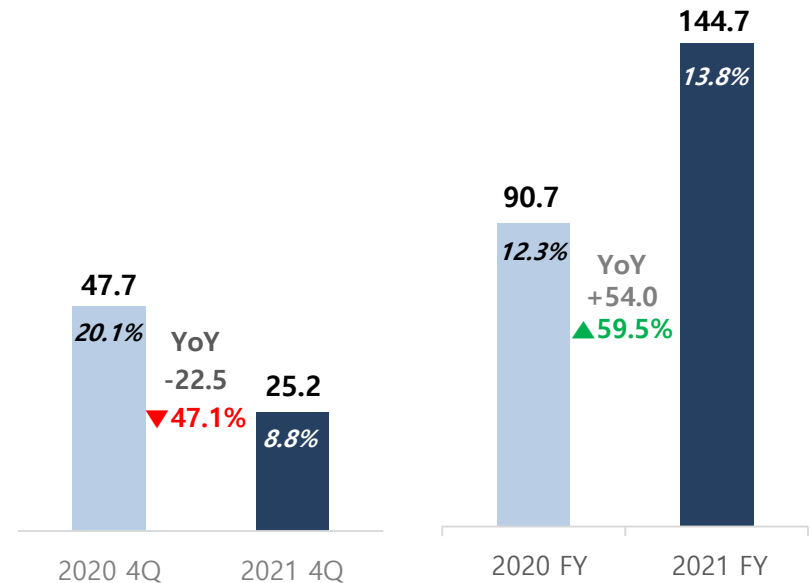
[Unit : W bn]



- **4Q Sales increase 21.2% YoY**
 - Due to increase in sales from own business

Operating Profit (%)

[Unit : W bn]



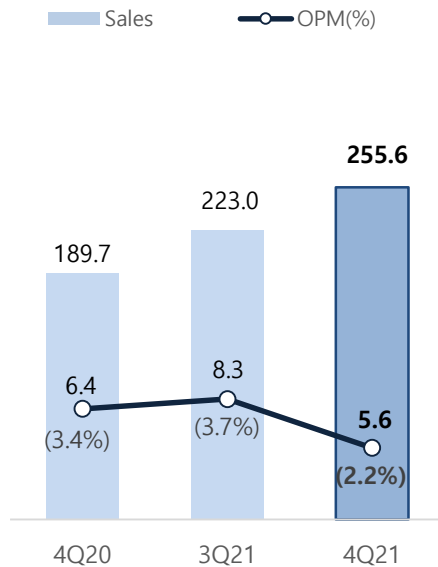
- **4Q OPM decrease 47.1% YoY**
 - Due to decrease in profits from affiliates and own business

Business Performance of 4Q 2021

Own Business

Aftermarket and Logistics

[Unit : W bn]

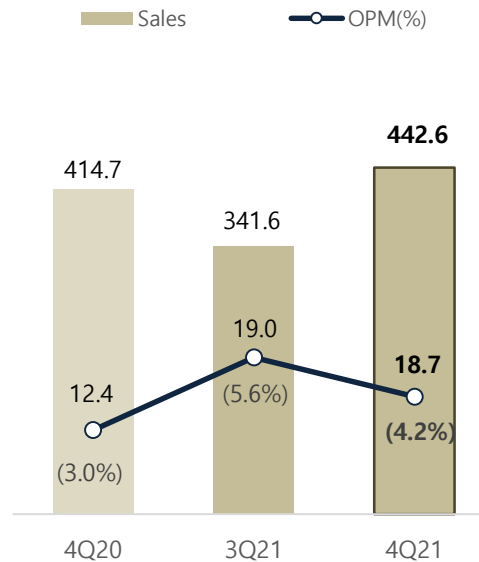


Construction

Halla Corporation

(Affiliates under the equity method)

[Unit : W bn]

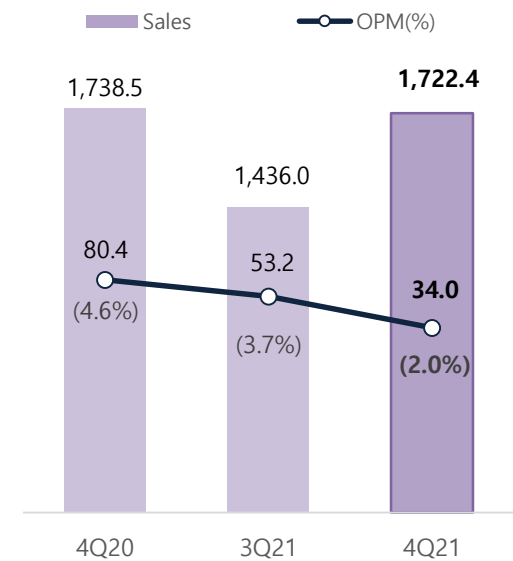


Automobile

Mando

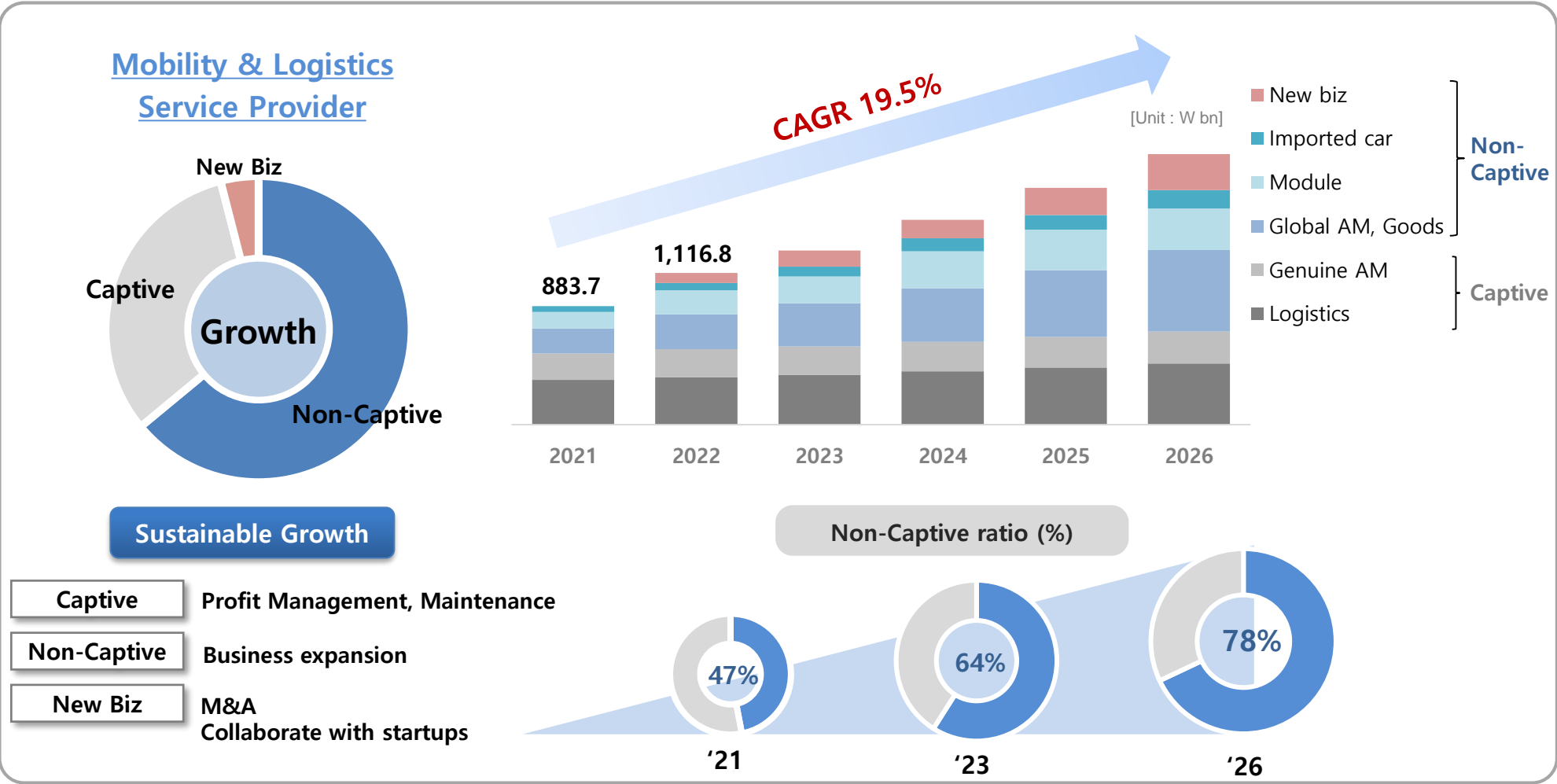
(Affiliates under the equity method)

[Unit : W bn]



Own Business Growth Strategy

“Beyond Captive, Going Global, Inorganic Growth”



Business Portfolio Diversification



더블유씨피 (주)



1 Firm market position as a Big 4 separator company based on stable partnership

- Global big 4 separator company (Asahi, Toray, WCP, SKIET)
- Long-term supply agreement with Samsung SDI

2 High growth potential & entry barriers

- Growth CAGR of 29%, supply shortage after 2023

3 Global Top-tier level technological competitiveness

- 5.5m wide production technology and high productivity

4 Continuous investment and sales growth due to explosive growth in demand

- New line plan in Hungary to enter European market by 2024 (Above Korean production capacity)

5 High-value IPO expected

- Preparation for going public in the first half of 2022



1 Responding to the demand for the development of eco-friendly plastic containers

- Commercialization of All PP products
- Securing PCR manufacturing technology

2 Sales CAGR 23% over the past 4 years (FY17~FY20) based on high-quality and high-productivity capabilities

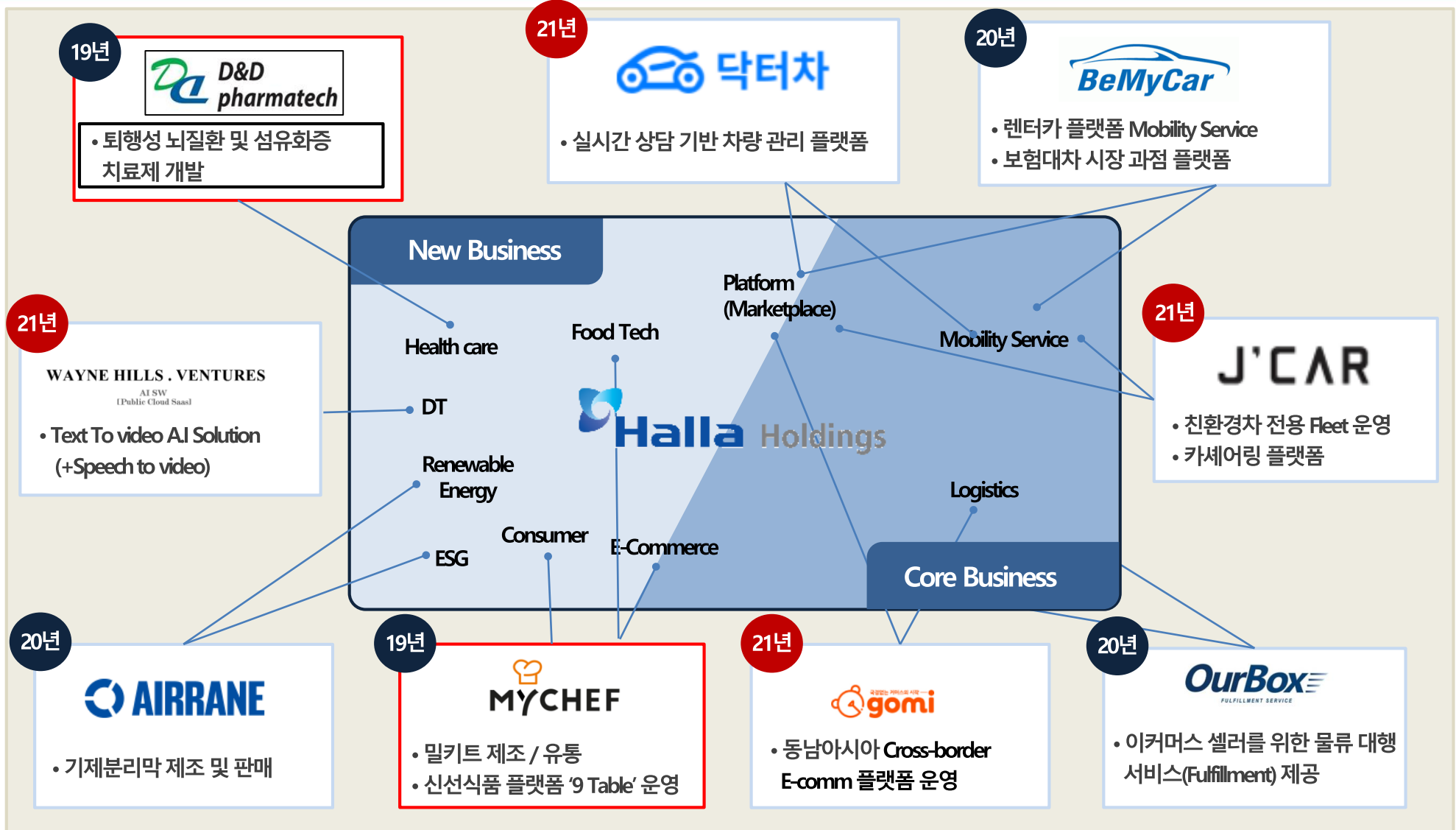
- Average EBIDTA of 22.1% for the past four years
- '2021 EBITDA is also improving at a level of over 25%

3 Developing technology in vaccine containers



▲ SK Chemicals and Woosung Plasteck Co-made eco-friendly cosmetics container

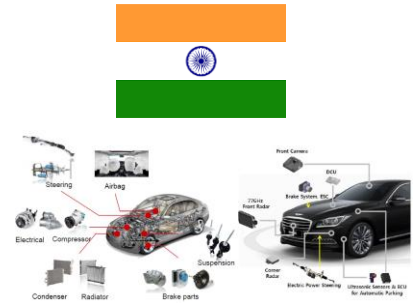
Startup investment



FY 2022 Key Areas of Focus

✓ Halla Holdings Business Unit

- 2022 Target : Sales W 1.25 tn (YoY +20.2% increase)
- Expanding overseas aftermarket business (New J/V in India)
- Continue to discover new growth engines (Imported car, Module, etc.)



✓ Mando

- Strong growth over market across all regions despite the ongoing challenging environment
- 2022 Target : Sales W 6.9 tn (YoY +12.5% increase)



<CES 2022 Innovation Award>









✓ Halla

- Drive growth through solid order backlog (W 4.6 tn.)
- 2022 Target : Sale W 1.5 tn (YoY +11.4% increase)
 - ※ Stand alone financials



Appendix

Appendix | Key Financial Metrics

[Unit : bn. KRW, %]	YoY			QoQ		FY 2020
	4Q 2021	4Q 2020	B/(W)	3Q 2021	B/(W)	
Sales	287.9	237.6	50.3 21.2% 	268.1	19.8 7.4% 	735.8
Operating Profit	25.2 8.8%	47.7 20.1%	-22.5 -47.1% 	41.1 15.3%	-15.9 -38.6% 	90.7 12.3%
Net Profit	8.7 3.0%	26.7 11.2%	-18.0 -67.3% 	38.4 14.3%	-29.7 -77.3% 	44.1 6.0%
EBITDA	29.9 10.4%	50.3 21.2%	-25.1 -49.8% 	45.6 17.0%	-15.7 -34.5% 	100.7 13.7%

Appendix | Consolidated Statements of Financial Position

[Unit : W bn, %]

Description	4Q 2021	3Q 2021	Variance
Asset	2,303.7	2,196.9	+106.8
(Cash)	168.5	182.4	-13.9
Liability	1,280.2	1,180.9	+99.3
(Debt)	749.9	727.4	+22.5
Equity	1,023.4	1,016.0	+7.4
(Capital)	55.1	55.1	-
L/E ratio	125.1%	116.2%	+8.9%
D/E ratio	73.3%	71.6%	+1.7%
Net D/E ratio	56.8%	53.6%	+3.2%

※ L/E ratio(Liability to Equity ratio), D/E ratio(Debt to Equity ratio), Net D/E ratio(Net Debt to Equity ratio)

Appendix | Performance Summary by Affiliates

➤ Business Unit of Holdings & Consolidated Affiliate

[Unit : W bn, %]

	Business Unit of Holdings		Consolidated Affiliate JJ Halla	
	4Q21	FY2021	4Q21	FY2021
Sales	255.6	883.7	6.3	21.3
Operating Profit	5.6	26.8	1.3	5.2
(%)	2.2%	3.0%	21.3%	24.8%
Pre-tax Profit	n/a	n/a	n/a	-7.2
Net Profit	n/a	n/a	n/a	-7.3

➤ Affiliates under the Equity Method of Accounting

[Unit : W bn, %]

	Mando		Halla Stackpole		Halla	
	4Q21	FY2021	4Q21	FY2021 (2~4Q)	4Q21	FY2021
Sales	1,722.4	6,147.4	49.8	138.1	442.6	1,475.3
Operating Profit	34.0	235.7	5.8	14.1	18.7	79.2
(%)	2.0%	3.8%	11.7%	10.2%	4.2%	5.4%
Pre-tax Profit	40.7	242.8	6.7	17.8	20.1	73.7
Net Profit	37.4	196.0	4.9	13.7	16.9	99.2

Disclaimer

The 4Q 2021 results of Halla Holdings are prepared on a consolidated basis in accordance with IFRS.

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