

**NOVEL BIOLOGICS** FOR BETTER LIFE

# **O** ALTEOGEN

Investor Relations | November 2020



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Investor Relations

ALTEOGEN Inc

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- 5. Biosimilar
  - Herceptin SC Biosimilar (ALT-LS2)
  - Eylea Biosimilar (ALT-L9)



Established

13<sup>th</sup> of May, 2008

History <sub>I</sub>

May 2008 (

Company Establishment

CEO

Soon Jae Park

June 2010

CEO Soon Jae Park inaugurated

Headquarter

Daejeon

December 2014

**KOSDAQ Market listed** 

IPO<sub>I</sub>

KOSDAQ: 196170 (2014)

June 2018

A subsidiary company was established (Ceres F&D Inc.)

Subsidiary

► Ceres F&D Inc.

(KGMP Certified/cGMP planned)

October 2020

- Teicoplanin
- Tacrolimus
- Everolimus



- ► Altos Biologics Inc.
- Eylea Biosimilar

A subsidiary company was established (Altos Biologics Inc.)



#### **ALTEOGEN's Business Domains**

Platform Provider for Biobetter Drugs

Long-acting Technology to increase half-life Biobetter **Biobetter Platforms** Antibody-Drug Novel anti-cancer drug Conjugate (ADC) **Prioritized Biosimilars Biosimilars**  Differentiated Biosimilar technology Novel human hyaluronidase for Hyaluronidase **Enabling Technology** mAb SC use Dermal and Ophthalmology use

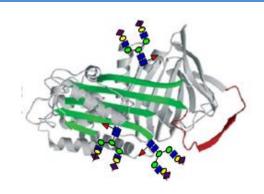
# **ALTEOGEN's Business Domains**

Platform Provider for Biobetter Drugs



#### Development of NexP™ Fusion Technology – Long acting Biobetter

#### A1AT (Alpha 1 Anti Trypsin)



#### **▶** Specification

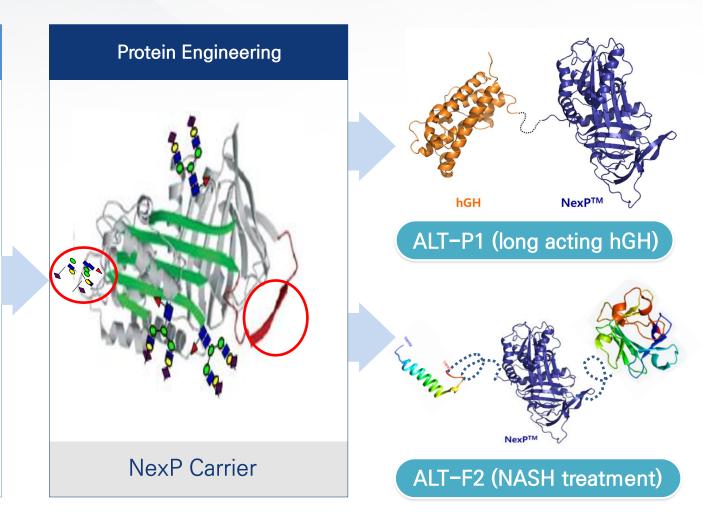
- Abundant in human blood (1.5~3.5 g/L)
- Long in-vivo half life (4.5~6.0 days)

#### **▶** Function

- Serine protease inhibitor
- Have been used for Emphysema

#### ► As a long-acting carrier

- No side effect and immunogenicity in case of high dosage in long period
- Long in-vivo half life



#### **ALTEOGEN's Business Domains**

# Platform Provider for Biobetter Drugs

Long-acting Biobetter



- Proprietary NexMab™ conjugation technology
- anti-breast/gastric cancer ADC
- anti-ovarian cancer ADC

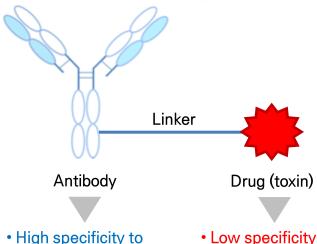
Hyaluronidase

Biosimilars

#### **ADC** technology

#### Novel therapeutic anti -cancer antibody technology, ADC

# Concept of ADC technology



Antibody-Drug Conjugate (ADC)

- cancer cellLow cytotoxicity
- Low specificity to cancer cell
- High cytotoxicity

High specificity + High cytotoxicity : Higher efficacy but lower side effect

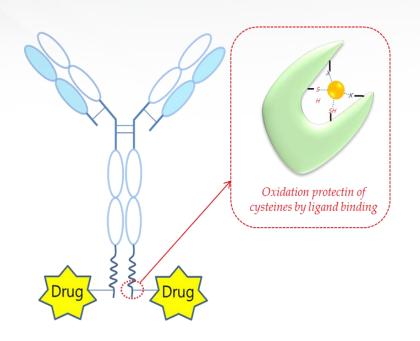
#### ■ Mode of action of ADC

- 1. Antibody delivers the drug to the specific target antigen
- 2. Internalization of ADC
- 3. Drug released from ADC inside target cells
- 4. Drug kill the target cells



#### NexMab™: Proprietary site-selective ADC conjugation technology

#### Alteogen's NexMab™ technology



Site-specific conjugation to C-terminus of Fc

Simple conjugation process

High productivity and homogeneity

High in vivo stability and low toxicity

Simple and efficient site-specific conjugation technology



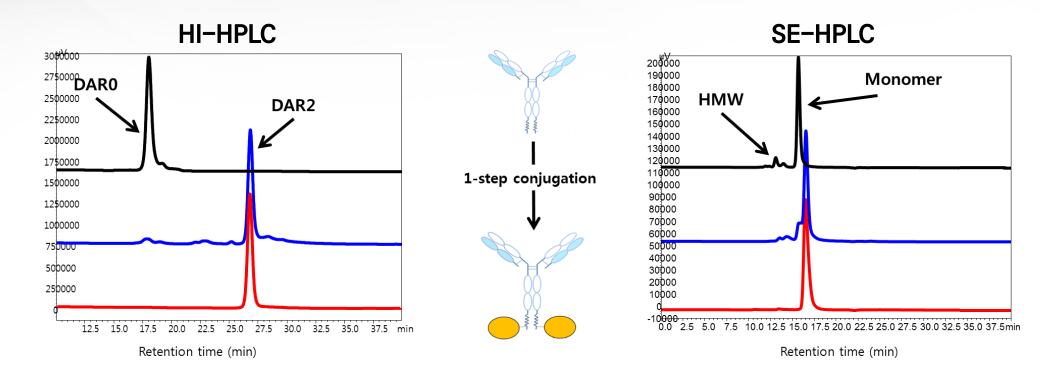
- USA(2017)
- EU (2020)
- Korea (2015)
- Russia (2016)

- Japan (2016)
- Mexico (2018)
- China (2018)
- Australia (2016)



Canada, Brazil

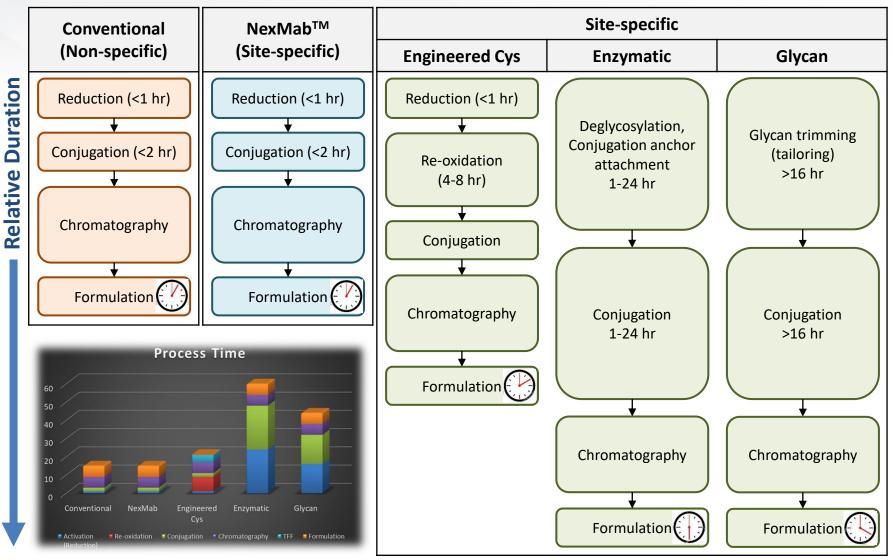
#### High conjugation efficiency & site-specificity (for MC-vc-PAB-MMAE conjugation)



- High conjugation efficiency (more than 85% DAR2 yield)
- High monomer purity

#### NexMab<sup>TM</sup>: Superior manufacturability and scalability

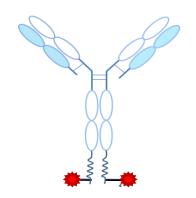
#### Process comparison between conjugation methods

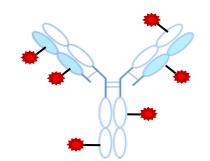


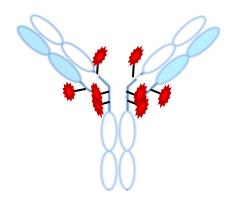
#### ALT-P7: Anti-breast/anti-gastric cancer ADC

#### Comparison of ALT-P7 with other HER2-targeted ADC

ADC	ALT-P7 (HM2-MMAE)	T-DM1 (Trastuzumab emtansine)	DS-8201 (Trastuzumab deruxtecan)
Company	Alteogen	Genentech (Roche)	Daiichi-Sankyo AstraZeneca
Linker	cleavable	non-cleavable	cleavable
Payload	MMAE	DM-1	DXd
DAR	2	3.5	~8
dosage	4.5 mpk (RP2D)	3.6 mpk	5.4 mpk







#### ALT-P7: Anti-breast/anti-gastric cancer ADC

#### ALT-P7 Phase 1 Summary

Characteristics ( Total, n=27)	cohort1 (0.3mg/kg) (n=4)	cohort2 (0.6mg/kg) (n=3)	cohort3 (1.2mg/kg) (n=3)	cohort4 (2.4mg/kg) (n=3)	cohort5 (3.6mg/kg) (n=3)	cohort6 (4.8mg/kg) (n=5)	cohort7 (4.2mg/kg) (n=3)	cohort8 (4.5mg/kg) (n=3)
Age, years (median, SD)	53.23(±14.08)	60.3(±4.62)	49.3(±8.08)	44.3(±12.58)	57.3(±14.19)	63.4(±10.16)	45.0(±2.65)	45.3(±7.64)
(65years (n)	4	3	3	3	2	3	3	3
≥65years (n)	0	0	0	0	1	2	0	0
Her2 Expression								
IHC2+/FISH+ (n, %)	2(50%)	1(33%)	1(33%)	2(67%)	0	1(20%)	0	1(33%)
IHC3+ (n, %)	2(50%)	2(67%)	2(67%)	1(33%)	3(100%)	4(80%)	3(100%)	2(67%)
ER/PR Expression								
+/+			1	1	1	1	2	2
+/-	1			1	1	1		
-/+			1			1		
-/-	3	3	1	1	1	2	1	1
Previous anti-HER2 therap	У							
Trastuzumab (n, %)	4(100%)	3(100%)	3(100%)	3(100%)	3(100%)	5(100%)	3(100%)	3(100%)
T-DM1 (n, %)	4(100%)	3(100%)	3(100%)	2(67%)	3(100%)	5(100%)	3(100%)	2(67%)
Pertuzumab (n, %)	2(50%)	1(33%)	2(67%)	1(33%)	3(100%)	1(20%)	1(50%)	3(100%)
Lapatinib (n, %)	4(100%)	1(33%)	2(67%)	1(33%)	2(67%)	3(60%)	3(100%)	1(33%)
Margetuximab (n, %)	0	0	1(33%)	0	0	0	1(50%)	0
Poziotinib (n, %)	0	1(33%)	0	0	0	1(20%)	1(50%)	0
DS-8201 (n, %)	0	0	0	0	0	0	0	1(33%)

MTD and RP2D of ALT-P7 was determined to be 4.5 mg/kg in HER2+ metastatic breast cancer

- The most common grade 3/4 TRAE was neutropenia (n=4)
  - ⇒ Other TRAEs were myalgia, fatigue, sensory neuropathy, and rash.
- The subject who has been receiving ALT-P7 for the longest time has been maintained without cancer progression for more than 630 days.

#### Summary

- ALT-P7 was well tolerated up to a dose of 4.5mg/kg, in heavily pre-treated HER2positive advanced breast cancer patients.
- ALT-P7 was very safe and the mild adverse reactions were shown in most of the patients
- Pharmacokinetic analysis showed ALT-P7-dose dependent parameters.
- There was no immunogenicity issue from 0.3 mg/kg to 4.8 mg/kg of ALT-P7

#### Future Plan of ALT-P7

#### **Market situation**

- ✓ Kadcyla®, the first Her2 targeted ADC, sales is more than US\$ 1B.
- ✓ ALT-P7 is expected to be the third line Her2 targeted ADC

#### **Key for Success in the market**

- ✓ Achieving the unmet medical need :Efficacy and Safety
- ✓ Step wise approach: Moving to 2nd line Her2 targeted ADC

#### **Combination Therapy of ALT-P7**

✓ Combined with Immune check point Inhibitor or anti-cancer drug to pioneer new market.

#### **ALTEOGEN's Business Domains**

### Platform Provider for Biobetter Drugs

Hyaluronidase

- Novel human hyaluronidase for Mab SC use
- ⇒ Herceptin® SC biosimilar development
- Hyaluronidase for Dermal and Ophthalmology

#### Routes of administration of biologics



#### iv infusion

- ► Discomforts for patients, side-effect
- ► Time/cost efficiency is low



#### sc injection

- Short injection time
- Allows self-injection

- Current trend of switching to SC formulation
- ▶ Need Hyaluronidase when the large volume is to be injected subcutaneously

#### Subcutaneous injection of antibody using Human Hyaluronidase

# without Hyaluronidase | The state of the st



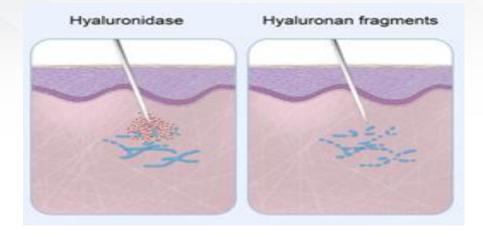
(Source: British Journal of Cancer(2013) 109, 1556-1561)

▶ Need Hyaluronidase when the large volume is to be injected subcutaneously

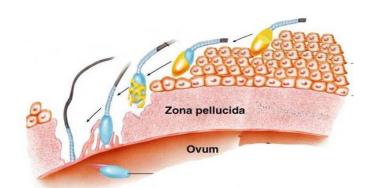
Post infusion

#### Hyaluronidase

#### \* Enzyme hydrolyzing hyaluronan in the extracellular matrix

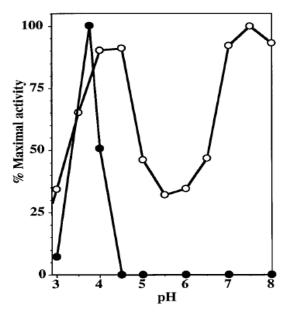


- ► Five Human Hyaluronidases
  - Hyal1, Hyal2, Hyal3, and Hyal4: Optimum at pH 3
  - PH20: Also active at pH 7~8

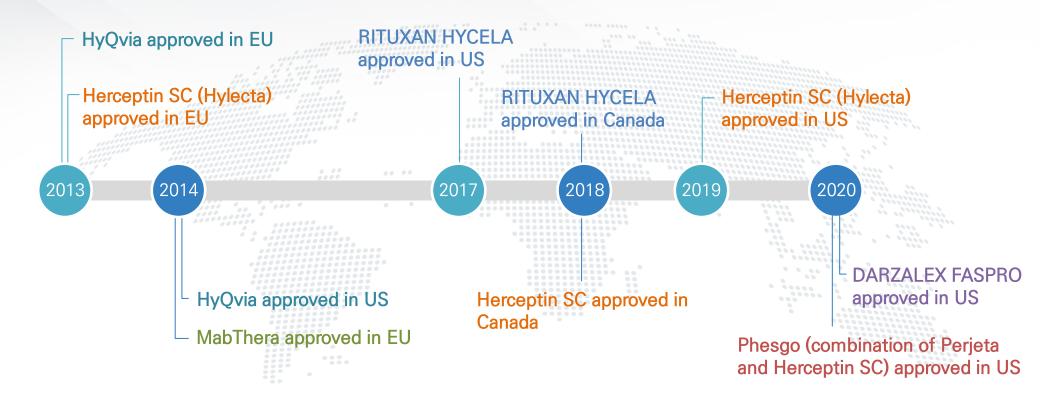


PH20 aids in penetrating the layer of cumulus cells

- Human plasma hyaluronidase
- -o- Bovine testicular hyaluronidase



#### Development of SC formulation with Hyaluronidase



<sup>\*</sup> At present clinical trials of Mab sc products are actively conducted by global Pharma/Biotech companies

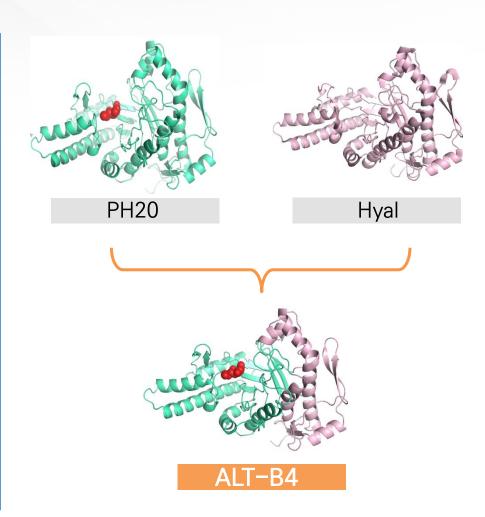
#### ALT-B4 : Novel Hyaluronidase Hybrozyme<sup>™</sup> Technology

#### Novel Human Hyaluronidase

- Allows conversion of IV formulation of biologics to SC formulation
- Same mode of action (MoA), but enhanced enzymatic activity and thermal stability (aggregation temperature)

#### [Improved technology compared to competitor's]

- Enhanced thermal stability and protein stability
- High Productivity
- Lower immunogenicity compared to wildtype PH20 determined by in vitro analysis
- Completed PCT filing



#### ALT-B4: In vivo Study - Bleb Size measurement with mini pig

ALT-B4 (2ml/min)	0h	1h	2h	24h
0 U Buffer only		1.1	1.1	11
2000 U	6.77	6.11	6.17	6.11

<sup>\*</sup> Experiments were performed by our partner company with six, 1-yr old male mini pigs

#### ALT-B4: Business Model



Licensing-Out to global company for SC formulations

Entered Non-exclusive License Agreement with a Top 10 Global Pharmaceutical Company (Total \$1.373B)

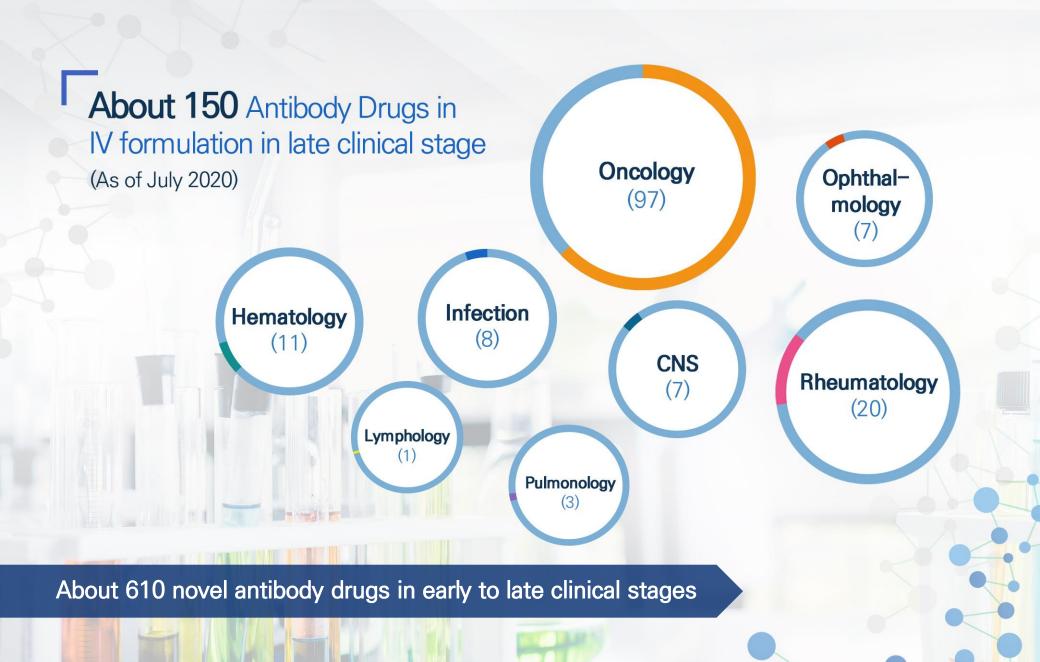
Entered Non-exclusive License Agreement with a Top 10 Global Pharmaceutical Company (Total \$3.865B)

In discussion with multiple global Pharmaceutical companies

\* Alteogen will provide ALT-B4 Drug Substance globally

Novel and Biosimilar mAb: 2024 ~\$329B Conversion from IV to SC: \$\$\$\$ Potential Market

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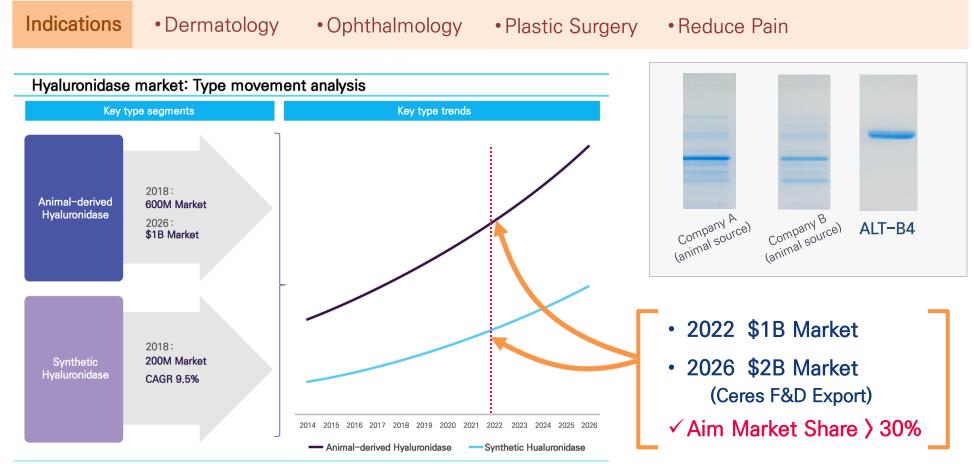


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#### ALT-B4: Business Model (Standalone)

#### \* ALT-B4 : Approval of standalone product for global market

- ✓ Replacing animal-derived Hyaluronidase
- ✓ Starting with Korea-launch in 2021, it will be exported globally



# ALTEOGEN's Business Domains

Platform Provider for Biobetter Drugs

Long-acting Biobetter

Antibody-Drug
Conjugate (ADC)

Hyaluronidase

**Biosimilars** 

• Eylea® biosimilar development

#### Biosimilar Market Analysis and Strategy





Herceptin iv Biosimilar: 6 Products approved in EU as of September 2020

Less hurdle for biosimilar development technology: Rapid rise of Chinese and Indian companies

Original companies' patent extension strategies: differentiated with biobetter products

An attractive field, given the cost and probability of success in new drug development

#### Need differentiated Biosimilar Strategy

#### Development of differentiated biosimilar using ALT-B4 (1)

\* Roche's HER2 targeted anti-cancer drug development strategy





Alteogen is the only company to develop Herceptin sc and Perjeta sc using ALT-B4

#### Development of differentiated biosimilar using ALT-B4 (2)

- \* Alteogen can develop Blockbuster sc Biosimilar using ALT-B4
  - → establish differentiated biosimilar strategy



Rituxan® sc Biosimilar (US\$ 7.0 B)



Remicade® sc New drug (US\$ 4.5B)



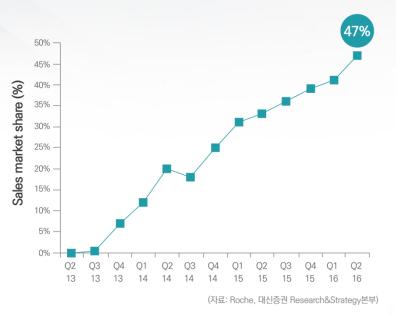
Opdivo® sc Biosimilar (US\$ 7.9 B)



Darzalex® sc Biosimilar (US\$ > 3B)

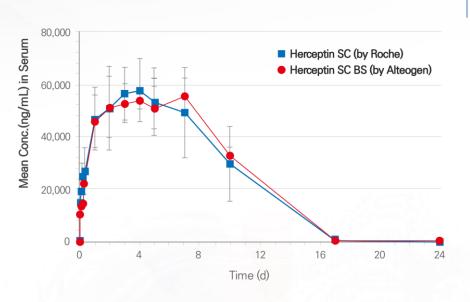
#### ALT-LS2: Herceptin SC biosimilar

#### ■ Herceptin SC in Europe



- Rapid rise of Herceptin sc in Market
- Future Market Share over 50%
- US FDA approval in 2019
- Convenient for patients
  - Total cost is less than iv injection
- Competitive Market for Herceptin iv Biosimilar
  - Limitation on iv biosimilar products

#### PK Profiles



- ✓ Roche's Formulation Patent Expires in 2030
- ✓ Formulation Patent Filed (2019)

The first and only
Herceptin SC biosimilar in the world

Aim > US\$ 1B annual sales revenue

#### ALT-L9: Eylea® Biosimilar

Ingredient Aflibercept Developer Regeneron, Bayer Indications Wet Age-related Macular Degeneration (wAMD) Diabetic Macular Edema (DME) Macular Edema Following Retinal Vein Occlusion (RVO) Myopic CNV Substance Patent: 2024~2025 **Patents Expiration**  Formulation Patent: 2027~2030 Molecule Fc fused VEGF Receptors Structure ▶ 2019 : US\$ 8B ► 2025 : > US\$ 10B Expected

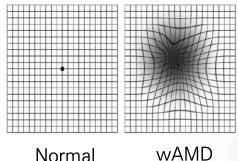
Drusen (deposits) causing macula degeneration (dry AMD)

8.7% of World population (WHO)

Abnormal new blood vessels cause rapid and severe loss of central vision (wet AMD)

~ 10-15% develop **WAMD** 

Progression to reduced vision and blindness



Vision

**WAMD** Vision

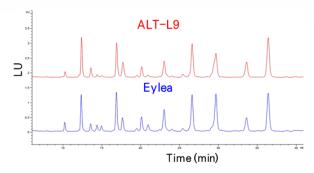
Leading cause of blindness in patients over 60 years old



#### ALT-L9: Competitive Edge

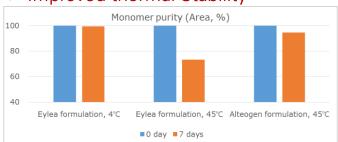
#### Alteogen uses the same Cell Line which has been used by originator

- Cell line may affect the carbohydrate pattern and similarity in biosimilar products
- ✓ ALT-L9 has an excellent similarity in Glycan Profile comparing to Eylea®



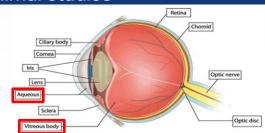
#### 03 Alteogen developed a unique formulation

#### Improved thermal Stability

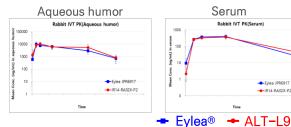


- ✓ The formulation patent of the originator expires in 2027–2030
- ✓ Patent is registered in Korea, US, Russia, and Japan and filed in
- ✓ 8 additional countries including EU

#### High level of similarity in PK profile 02 in animal studies







#### Alteogen obtained Process Patent

- Fermentation of Aflibercept fusion protein
- Other Eylea® biosimilar developing companies who produce Aflibercept under fed-batch fermentation mode may infringe Alteogen's fermentation patent.
- ✓ Alteogen is in position to block other companies' attempt to develop Eylea® biosimilar
- ✓ Registered in Korea, Japan, Australia and Russia

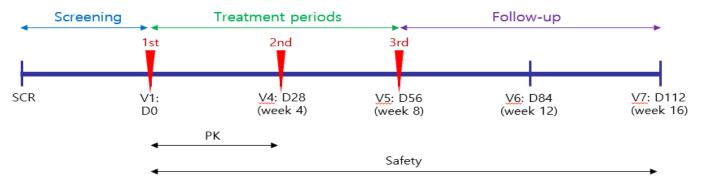
→ IR14-RA02X-P2

#### Phase 1 trial of ALT-L9

#### Clinical Trial Protocol

Title	A randomized, double-masked, active-controlled, parallel-group, Phase 1 Study to evaluate safety, efficacy and pharmacokinetics of ALT-L9 in patients with neovascular (wet) agerelated macular degeneration
<b>Clinical Products</b>	Test Drug: ALT-L9 (2.0 mg/eye), Reference: Eylea (EU) (2.0 mg/eye)
Patients	Neovascular (wet) age-related macular degeneration
Injection interval	Three injections, every 4 weeks
Patient Numbers	30 patients (15 / per each arm)

#### [Study Flow]



> Conclusion: No IP related adverse reactions observed

#### ALT-L9: Business Model



#### First to be launched when the substance patent expires

2024	2025	2028
Korea/ Japan/ ROW	EU	US

After launching in 2025 (Total Market US\$10B Expected), Market Share Target: >30% in Eylea biosimilar Market

ALT-L9 Annual Sales of \$500M ~ \$800M Expected

#### Alteogen's Strategy as Platform Provider



► Collaboration with Global Partners

ALTEOGEN

ALT-B4 for stand alone

Global marketing

ALT-L9 (Eylea Biosimilar)

► Entering Global Market

ALT-P7 (Cancer) / ALT-P1 (GHD) / ALT-F2 (NASH)

Novel drugs based on ADC/ long-acting technologies

[ Establishing own manufacturing facility



# Thank you for your attention!

